



## 2024 Blaze your trail to candy sale!

### CANDY CURRENCY POLICIES

- Candy Currency Certificates may be used to purchase Camp Fire merchandise, including beads and emblems from the Council Store. Membership and camping fees may also be paid with candy currency. Certificates are to be used with Snohomish County Council's programs only. They are not redeemable in cash.
- Families in which two or more participants sell may elect to combine their sales and receive a **family candy currency certificate**. Each youth must sell a minimum of 75 units each and an average of 120 units each to qualify. Let your Candy Parent know if you qualify.
- A member must register for programs or special events in the usual manner. A candy currency certificate does not guarantee registration in any session or special event.
- Candy Currency Certificates will be awarded from the Camp Fire Training & Resource Center to those youth who have earned them after the Candy Sale has closed and all money is turned in. The awards will be received by your leader.
- Candy Currency is available to be used starting April 15, 2024 and expiring April 14, 2025.



### ***Pre-Sale Contest Winners:***

***Cami Weeks***

***Tamsyn Axtman***

***Parker Libby***

# ***Candy Connection***

## IMPORTANT DATES

- \* January 8– Site Sale Appointments Begin
- \* January 12– CANDY SALE BEGINS
- \* January 22– Report any sale goal changes
- \* January 25– Annual Dinner sales for Pre-Sale Champs
- \* January 30– Half-way! Keep Selling!

### The 2024 Products:

**1 Unit =\$6.00**

Creamy Smooth Mints, 5.25 oz., made by Brown & Haley

Almond Caramel Clusters, 4.5 oz., made by Brown & Haley

Almond Roca, 5 oz., made by Brown & Haley—**GLUTEN FREE**

P-Nuttles: 10 oz. made by Adams & Brooks.

(Mints, Clusters, Roca, & P-Nuttles have 15 units per case.)

Check online to see what spots have already been booked before you call.

This is not a real-time update but should help you in narrowing down times that are still available for selling.

Access to the schedule can be found at our website: [www.campfiresnoco.org](http://www.campfiresnoco.org).

## SITE SALES LOCATIONS

### SITE SALE COORDINATOR

Name: Valerie  
Phone: 425-210-0228

**Please Text**  
Call if necessary.

### Bothell

**Fred Meyer (Fri-Sun)**  
21045 Bothell Everett Hwy

### Everett

**Fred Meyer (Fri-Sun)**  
8530 Evergreen Way

**Camp Fire Office**  
*(Open most days)*  
4312 Rucker Ave

### Lynnwood

**Fred Meyer (Fri-Sun)**  
4615 196th SW

**Fred Meyer (Fri-Sun)**  
2902 164th St SW

### Marysville

**Fred Meyer (Fri-Sun)**  
9925 State Ave

### Mill Creek

**Fred Meyer (Fri-Sun)**  
12906 Bothell-Everett Hwy

### Monroe

**Fred Meyer (Fri-Sun)**  
18805 State Route 2

### Snohomish

**Fred Meyer (Fri-Sun)**  
2801 Bickford Ave

### Ferries

**Edmonds/Kingston Terminal**  
*(Pay to walk on in order to reach Kingston terminal)*  
SR-104 and Dayton St

**Mukilteo/Clinton Terminal**  
*(Pay to walk on in order to reach Clinton terminal)*  
910 Front St

# FERRIES

**Ages 10-17 ONLY**

**Things you should know about selling at the ferries:**

All persons must identify themselves to the terminal agent upon arrival and departure. An adult representative of the group must check in with a Terminal agent and present a signed copy of the **WSF Hold Harmless Agreement**. The agent will outline the guidelines to which your group must adhere. Permission to sell is **REVOCABLE** at any time.

The terminal agent will issue safety vests marked “VENDOR” for use by the group. These vests are to be worn at all times while the group is on the dock. The designated adult for each group must sign in and out for the number of “VENDOR” safety vests issued for their use while on the dock.

There must not be any interference with the safe and efficient operation of any ferry facility. The designated responsible adult must remain on site during fundraising activities and is expected to monitor and control the behavior of soliciting youth who are representing their organization.

***Children under 10 may not solicit.***

**Solicitors are not permitted within the holding lanes during loading and unloading**

**Dates for Ferry Appointments:**

January 13-14, February 17-18

Camp Fire is granted permission to sell at the Ferries on these dates **ONLY:**

**Mukilteo, Edmonds, Kingston, and Clinton Daylight hours only 10am – 4pm**

Weekends only: Saturday and Sunday

**The council wants to assure that as many youth as possible may sell at the Ferries. In order to facilitate this we will follow these guidelines:**

- We will schedule 1 seller per each 2 hour block of time per set of lanes.
- Please do not ask to schedule more than 1 block of time per call per youth.
- Please notify the coordinator immediately if you cannot make your appointment
- A waiting list (1<sup>st</sup> come-1<sup>st</sup> serve) is kept for Ferries only.

# 2024 Candy Sale Calendar

SUN	MON	TUE	WED	THU	FRI	SAT
Jan 7 CANDY RALLY!	8 Candy Parents pick up Candy from Depot & distribute to club members	9	10 Parents make Site Sale Appointments for Jan. 12-14	11	12 <b>CANDY SALE BEGINS!!!</b>	13
14	15	16	17 Parents make Site Sale Appointments for Jan 19-21	18	19	20
21	22 <b>Report to Candy Captain how much candy you have and if you need more.</b>	23 Jenn to re-order candy	24 Parents make Site Sale Appointments for Jan 26-28	25	26	27
28	29	30	31 Parents make Site Sale Appointments for Feb. 2-4	Feb 1	2	3
4	5	6	7 Parents make Site Sale Appointments for Feb. 9-11	8	9	10

# 2024 Candy Sale Calendar

11	12	13	14 Parents make Site Sale Appointments for Feb. 16-18	15	16	17
18	19 Presidents Day! Last day to sell candy	20	21	22	23	24
25	26 Candy Parents make appointment with Depot to bring back money and	27	28			

## What does 5% looks like?

75 units = 4 units	400 units = 20 units	1000 units = 50 units
150 units = 8 units	600 units = 30 units	
300 units = 15 units	800 units = 40 units	

## Suggested Items to Take To Your Site Sale

1. Candy (more than you think, at least 2 cases of mints and 1 case of others)
2. Change (At least four \$5's, two \$10's suggested, and twenty \$1's)
3. A TV tray or small table
4. Banner or poster from your candy parent to tape to the tray or table
5. Wear Camp Fire Clothing (sweatshirt or vest over your jacket and your ID tag)
7. Dress warmly, don't forget warm boots and gloves!
8. Piece of cardboard, carpet remnant/small rug keeps feet drier and warmer on concrete
9. A good attitude and a happy smile. Both are contagious and will really help you reach your goal.

**Note:** First weekend of the sale, site sales are hot as it is a tradition to buy Camp Fire Candy.

## Fair Share

It costs the council \$175 per youth to provide Club Program. Because our membership fees are a low \$25 per year, each child selling the council "Fair Share" of 75 units assures the Program for all!

## Club Refund

Clubs will be allowed to have a ***maximum of 5% candy returned at the end of the sale.***

Clubs returning 5% or less will receive a \$.35 refund per box sold.

We encourage clubs to sell throughout the entire sale. If a family within the club has an issue arise where they can no longer sell candy, please

## Learning Opportunities During Sale

***The sale provides the following opportunities to youth:***

- \* Greeting the public and the opportunity to meet adults.
- \* Handling money, careful accounting and feeling of responsibility.
- \* Meeting club goals, planning and team work.
- \* Building self-esteem and confidence in doing a good job.
- \* Learning that giving service can be fun.
- \* Earning your own way to Camp Fire programs.

## 2024 CANDY SALE AWARDS & PRIZES

*\*Families—please note that in order for your kids to earn the prize at the family level, each child must sell the amount listed! For example, in order for kids in families to be Super Sellers, they must EACH sell at least 120 units.*

5 Units = Candy Sale Certificate

15 Units = Candy Sale Emblem

75 Units = “Fair Share” Rocker Bar Emblem  
(\$8.50 for each additional 15 units sold)  
-Entry for a free week of Camp Killoqua for every 75 sold

90 Units = Medallion

150 Units = (Family = 120) “Super Seller” Rocker Bar  
-Invite to Super Seller Event

225 Units = (Family=180) Stuffed Smore Squishy

300 Units = (Family=250) 300 Club Pin

400 Units= (Family =325) Party Van to Super Seller Event

500 Units= (Family = 425) 500 Level Emblem

600 Units= (Family =500) 600 Club Trophy Or Smore Squishmallow

800 Units= (No Family Combined Amount, or candy currency)  
One General Session Week at Camp Killoqua Full Campship

1000 Units= ( No Family Combined Amount,  
Candy currency from 13 cases if you receive free week at camp)  
Area Sports Adventure and Trophy

## SAFETY RULES & GUIDELINES

### Candy Sale Rules

Parents, please help your child be successful by following these rules.  
Failure to follow these rules may disqualify the member from awards and prizes.

1. Only Little Stars through Horizon level youth who are currently registered may sell and earn awards. Unregistered siblings cannot sell.
2. To sell at a business, you must make an appointment with the Site Sale Coordinator, and you must follow the Site Sale Rules listed in the Candy Connection.
3. Youth may start to sell and fill orders after 12:01 a.m. on January 12th- Not before. Except Pre-Sale Orders!
4. Turn in money at least once per week during the sale. Sale ends February 19. The day after that, turn in all money and unsold candy to your Candy Parent.
5. During the sale, immediately return candy your child cannot sell. Someone else may be able to sell it.
6. At the end of the sale, clubs can return up to 5% of the candy they've checked out from the depot. Any candy returned by February 8th does not count toward this total.
7. Do not accept checks over \$90 or Canadian money.
8. Make checks payable to: Camp Fire. Do not write a personal check to replace cash- turn all money into the Candy Parent.
9. Never sell alone; always sell with an adult.
10. You must have a registered club member and an adult with you at a site sale.

#### Rules for Success!

- \* Practice making change and what your child will say. Help keep track of the money.
- \* Have your child wear his/her uniform and Camp Fire identification tag when selling.
- \* When selling in apartments or condominiums always have permission of the manager.
- \* Never enter a home to sell candy.
- \* Practice traffic safety rules.
- \* Good behavior is important while selling. *Remember you are a Camp Fire Member!*
- \* Store candy in a safe, dry place away from direct heat. Do not leave candy in a car.

# QUESTIONS ABOUT SITE SALES

## Do parents contact the business directly in order for youth to sell there?

No! Make an appointment with the Site Sale Coordinator. The stores who have many groups booking site sales ask that we limit contact to one person from each Council area or city during the sale.

## How do I make the appointments?

1. Look through the list of sites attached.
2. You can book site sales anywhere, within Snohomish County Council's boundaries.
3. Choose the places that you would like your child to sell, with 1 or 2 alternates.
4. **TEXT** the coordinator with up to **3** reservations for your child.  
\*If you have more than 1 child you can make 3 reservations per child during the call. Have this information ready:
  - a. Your name, phone number & the child's name
  - b. Date you wish to sell and name of business
  - c. Time you wish to reserve- appointments are arranged in 2 hour blocks (on the even hour, i.e. 12pm - 2pm).
6. **Please be respectful of the Coordinator's hours.** They are volunteering their efforts!
7. If your area is participating, you can also view open sites online at [www.campfiresnoco.org](http://www.campfiresnoco.org).

## What should I do if we arrive at our reserved site and another Camp Fire member is there?

This unfortunate situation requires *cooperative* problem solving! Remember the other party is probably just as surprised to see you as you are *them*!

## Suggestions for resolution:

- \* Verify site appointments with the other party. Multiple sites sale appointments can lead to confused appointments.
- \* If both parties state they are scheduled for the site, call the Site Sale Coordinator to clarify the booking with their records and find a new site if applicable.
- \* If the Coordinator is unavailable, work together! Flip a coin to see who goes to the other site or share the present site.

**\*\*BRING YOUR CANDY CONNECTIONS BOOK WITH YOU TO ALL SITES TO REFERENCE IF NEEDED!\*\***

# SITE SALE RULES & GUIDELINES

## Want to sell in front of a business?

This is called a Site Sale. Site sales are a tremendous way to help your child's club make their goal. While some youth still prefer to sell to just family, friends and go door-to-door, selling in front of a business can be very successful.

The volunteers that have agreed to be Site Sales Coordinators have contacted stores to participate in the sales this year. Please do not contact listed stores or other large business chains. You are welcome to arrange your own sales at local small business.

## Site Sale Rules

**You must follow these rules or the youth may be disqualified from all prizes and awards.**

- ⇒ Keep your display to a small table. Do not attach any posters or signs to any business structure, and **please do not set out a "tip" jar.**
- ⇒ The parent of the youth member must make the appointment. Not the club leader or candy parent.
- ⇒ Up to three site sales may be scheduled per child with each Coordinator each day.
- ⇒ Your child must be accompanied by an adult at all times while selling.
- ⇒ Only registered members (Little Stars through Horizon) may sell candy.
- ⇒ All sellers must wear their official candy sale identification tag. Since your child is representing Camp Fire we want a good impression left on the business and the public. Stress the importance of good behavior while selling. Always say "Thank You," even if the customer doesn't buy. Remember to leave the business site as you found it. Take your empty cases home.
- ⇒ Only ask as the customer is **leaving** the store.
- ⇒ If you cannot make your scheduled appointment, contact the Site Sale Coordinator. Some prime spots have a waiting list.
- ⇒ The first day to make site sale appointments is January 10th. **DO NOT TEXT** before that date.