



### CANDY CURRENCY POLICIES

1. Candy Currency Certificates may be used to purchase Camp Fire merchandise, including beads and emblems from the Council Store. Membership and camping fees may also be paid with candy currency. Certificates are to be used with Snohomish County Council's programs only. They are not redeemable in cash.
2. Families in which two or more participants sell may elect to combine their sales and receive a **family candy currency certificate**. Each youth must sell a minimum of 75 units each and an average of 120 units each to qualify. Let your Candy Parent know if you qualify.
3. A member must register for programs or special events in the usual manner. A candy currency certificate does not guarantee registration in any particular session or special event.
4. Candy Currency Certificates will be awarded from the Camp Fire Training & Resource Center to those youth who have earned them after the Candy Sale has closed and all money is turned in. The awards will be received by your leader at the April Leaders' meeting.
5. Candy Currency is available to be used starting April 15, 2023 and expiring April 14, 2024.



## **2023 Candy Sale Dive into Candy Sale!**



**Contest Winner:**  
**Madeline  
McCafferty**

# **Candy Connection**

## IMPORTANT DATES

- \* Jan 4 Candy Parent Trainings Recording is available
- \* January 23– Site Sale Appointments begin
- \* January 27– CANDY SALE BEGINS
- \* February 8– Candy sale is 1/2 way through. Keep selling!
- \* February 20– CANDY SALE ENDS
- \* March 26th– Super Seller Event at Camp



### The 2023 Products:

**1 Unit =\$6.00**

**Creamy Smooth Mints**, 5.25 oz., made by Brown & Haley

**Almond Caramel Clusters**, 4.5 oz., made by Brown & Haley

**Almond Roca**, 5 oz., made by Brown & Haley—**GLUTEN FREE**

**P-Nuttles**: 10 oz. made by Adams & Brooks.

(Mints, Clusters, Roca, & P-Nuttles have 15 units per case.)

# 2023 Candy Sale Calendar

SUN	MON	TUE	WED	THU	FRI	SAT
Jan 22 Candy Parents pick up Candy from Depot & distribute to club members	23 Parents make Site Sale Appointments for Jan. 27-Feb 2nd	24	25	26	27 <b>CANDY SALE BEGINS!!!</b>	28
29	30 Parents make Site Sale Appointments for Feb. 3-9	31	Feb 1	2	3	4
5	6 Parents make Site Sale Appointments for Feb. 10-16	7	8	9	10	11
12	13 Parents make Site Sale Appointments for Feb. 17-19	14	15	16 Candy Parents make appointment with Depot to bring back money and candy	17	18
19	20 <b>LAST DAY TO SELL!</b>	20	21	22	23	24 Depots need to turn in all candy and money to the office by Feb. 28th

## 2023 CANDY SALE AWARDS & PRIZES

*\*Families—please note that in order for your kids to earn the prize at the family level, each child must sell the amount listed! For example, in order for kids in families to be Super Sellers, they must EACH sell at least 120 units.*

5 Units = Candy Sale Certificate

15 Units = Candy Sale Emblem

75 Units = “Fair Share” Rocker Bar Emblem

(\$8.50 for each additional 15 units sold)

-Entry for a free week of Camp Killoqua for every 75 sold

90 Units = Medallion

150 Units = (Family = 120) “Super Seller” Rocker Bar

-Invite to Super Seller Event

225 Units = (Family=180) Stuffed Orca Whale

300 Units = (Family=250) 300 Club Pin

400 Units= (Family =325) Party Van to Super Seller Event

500 Units= (Family = 425) 500 Level Emblem

600 Units= (Family =500) 600 Club Trophy with name on council plaque

800 Units= (No Family Combined Amount, or candy currency)

One General Session Week at Camp Killoqua Full Campship

1000 Units= ( No Family Combined Amount,

Candy currency from 13 cases if you receive free week at camp)

Party Van ride and Trip to the top Space Needle for you and one adult

## SAFETY RULES & GUIDELINES

### Candy Sale Rules!

Parents, please help your child be successful by following these rules.

Failure to follow these rules may disqualify the member from awards and prizes.

1. Only Little Stars through Horizon level youth who are currently registered may sell and earn awards. Unregistered siblings cannot sell.
2. To sell at a business, you must make an appointment with the Site Sale Coordinator, and you must follow the Site Sale Rules listed in the Candy Connection.
3. Youth may start to sell and fill orders after 12:01 a.m. on January 27th- Not before.
4. Turn in money at least once per week during the sale. Sale ends February 20th. The day after that, turn in all money and unsold candy to your Candy Parent.
5. During the sale, immediately return candy your child cannot sell. Someone else may be able to sell it.
6. At the end of the sale, clubs can return up to 5% of the candy they've checked out from the depot. Any candy returned by February 8th does not count toward this total.
7. Do not accept checks over \$90 or Canadian money.
8. Make checks payable to: Camp Fire. Do not write a personal check to replace cash- turn all money into the Candy Parent.
9. Never sell alone; always sell with an adult.
10. You must have a registered club member and an adult with you at a site sale.

### Rules for Success!

- \* Practice making change and what your child will say. Help keep track of the money.
- \* Have your child wear his/her uniform and Camp Fire identification tag when selling.
- \* When selling in apartments or condominiums always have permission of the manager.
- \* Never enter a home to sell candy.
- \* Practice traffic safety rules.
- \* Good behavior is important while selling. *Remember you are a Camp Fire Member!*
- \* Store candy in a safe, dry place away from direct heat. Do not leave candy in a car.

## QUESTIONS ABOUT SITE SALES

### Do parents contact the business directly in order for youth to sell there?

No! Make an appointment with the Site Sale Coordinator. The stores who have many groups booking site sales ask that we limit contact to one person from each Council area or city during the sale.

### How do I make the appointments?

1. Look through the list of sites attached.
2. You can book site sales anywhere, within Snohomish County Council's boundaries.
3. Choose the places that you would like your child to sell, with 1 or 2 alternates.
4. Phone the coordinator with up to **3** reservations for your child.
  - \*If you have more than 1 child you can make 3 reservations per child during the call.
  - Have this information ready:
    - a. Your name, phone number & the child's name
    - b. Date you wish to sell and name of business
    - c. Time you wish to reserve- appointments are arranged in 2 hour blocks (on the even hour, i.e. 12pm - 2pm). You may call back on Thursday to schedule back to back blocks of selling if no one else is already using that time slot.
5. Ask the Coordinator to read back the information you have given before hanging up.
6. **Please be respectful of the Coordinator's hours.** They are volunteering their efforts!
7. If your area is participating, you can also view open sites online at [www.campfiresnoco.org](http://www.campfiresnoco.org).

### What should I do if we arrive at our reserved site and another Camp Fire member is there?

This unfortunate situation requires *cooperative* problem solving! Remember the other party is probably just as surprised to see you as you are *them*!

### Suggestions for resolution:

- \* Verify site appointments with the other party. Multiple sites sale appointments can lead to confused appointments. i.e. "Was it Fred Meyer or Wal Mart this Thursday?"
- \* If both parties state they are scheduled for the site, call the Site Sale Coordinator to clarify the booking with their records and find a new site if applicable.
- \* If the Coordinator is unavailable, work together! Flip a coin to see who goes to the other site or share the present site.
- \* If the situation cannot be resolved in a reasonable manner please leave the site and call your Site Sale Coordinator as soon as possible to report the incident.
- \* Prevention is the key! The extra minutes spent making your appointment with your Site Sale Coordinator using the "How Do I Make Appointments?" guidelines are worth it! Future bookings have and will be jeopardized by actions that reflect poorly on an organization's fundraising efforts.

## SITE SALE RULES & GUIDELINES

### Want to sell in front of a business?

This is called a Site Sale. Site sales are a tremendous way to help your child's club make their goal. While some youth still prefer to sell to just family, friends and go door-to-door, selling in front of a business can be very successful.

The volunteers that have agreed to be Site Sales Coordinators have contacted stores to participate in the sales this year. Please do not contact listed stores or other large business chains. You are welcome to arrange your own sales at local small business.

### Site Sale Rules

**You must follow these rules or the youth may be disqualified from all prizes and awards.**

- ⇒ Keep your display to a small table. Do not attach any posters or signs to any business structure, and please *do not set out a "tip" jar*.
- ⇒ The parent of the youth member must make the appointment. Not the club leader or candy parent.
- ⇒ Up to three site sales may be scheduled per child with each Coordinator each day.
- ⇒ Your child must be accompanied by an adult at all times while selling.
- ⇒ Only registered members (Little Stars through Horizon) may sell candy.
- ⇒ All sellers must wear their official candy sale identification tag. Since your child is representing Camp Fire we want a good impression left on the business and the public. Stress the importance of good behavior while selling. Always say "Thank You," even if the customer doesn't buy. Remember to leave the business site as you found it. Take your empty cases home.
- ⇒ Only ask as the customer is **leaving** the store.
- ⇒ If you cannot make your scheduled appointment, contact the Site Sale Coordinator. Some prime spots have a waiting list.
- ⇒ The first day to make site sale appointments is January 23rd. DO NOT call before that date.

# FERRIES

**Ages 10-17 ONLY**

## Beginning Date for Ferry Appointments:

Saturday, , Jan. 28 at 9AM

No Weekend calls will be taken for ferries.

Camp Fire is granted permission to sell at the Ferries on these dates **ONLY**:

## Mukilteo & Edmonds Daylight hours only 9am – 4pm

Weekends only: Saturday and Sunday

**The council wants to assure that as many youth as possible may sell at the Ferries. In order to facilitate this we will follow these guidelines:**

- We will schedule 2 sellers per each 2 hour block of time.
- Please do not ask to schedule more than 1 block of time per call per youth.
- Please notify the coordinator immediately if you cannot make your appointment
- A waiting list (1<sup>st</sup> come-1<sup>st</sup> serve) is kept for Ferries only.

## **Things you should know about selling at the ferries:**

All persons must identify themselves to the terminal agent upon arrival and departure. An adult representative of the group must check in with a Terminal agent and present a signed copy of the **WSF Hold Harmless Agreement**. The agent will outline the guidelines to which your group must adhere. Permission to sell is REVOCABLE at any time.

The terminal agent will issue safety vests marked “VENDOR” for use by the group. These vests are to be worn at all times while the group is on the dock. The designated adult for each group must sign in and out for the number of “VENDOR” safety vests issued for their use while on the dock.

Parking is not provided. Failure to abide by the guidelines is grounds for termination of sales.

There must not be any interference with the safe and efficient operation of any ferry facility.

The designated responsible adult must remain on site during fundraising activities and is expected to monitor and control the behavior of soliciting youth who are representing their organization. *Children under 10 may not solicit.*

Solicitors are not permitted within the holding lanes during loading and unloading process.

Solicitors may be asked by the Terminal Agent to return to and remain at a specified location while a vessel is in the dock.

## Suggested Items to Take To Your Site Sale

1. Candy (more than you think, at least 2 cases of mints and 1 case of others)
2. Change (At least four \$5's and two \$10's suggested, twenty \$1's)
3. A TV tray or small table
4. Banner or poster from your candy parent to tape to the tray or table
5. Wear Camp Fire Clothing (sweatshirt or vest over your jacket and your ID tag)
7. Dress warmly, don't forget warm boots and gloves!
8. Piece of cardboard, carpet remnant/small rug keeps feet drier and warmer on concrete
9. A good attitude and a happy smile. Both are contagious and will really help you reach your goal.

**Note:** First weekend of the sale, site sales are hot as it is a tradition to buy Camp Fire Candy.

## Fair Share

It costs the council \$175 per youth to provide Club Program. Because our membership fees are a low \$25 per year, each child selling the council "Fair Share" of 75 units assures the Program for all!

## Club Refund

Clubs will be allowed to have a ***maximum of 5% candy returned at the end of the sale.***

Clubs returning 5% or less will receive a \$.35 refund per box sold.

We encourage clubs to sell throughout the entire sale. If a family within the club has an issue arise where they can no longer sell candy, please contact your depot!

## Learning Opportunities

### During Sale

The sale provides the following learning opportunities to youth:

- \* Greeting the public and the opportunity to meet adults.
- \* Handling money, careful accounting and feeling of responsibility.
- \* Meeting club goals, planning and team work.
- \* Building self esteem and confidence in doing a good job.
- \* Learning that giving service can be fun.
- \* Earning your own way for Camp Fire programs.

## **What does 5% looks like?**

75 units = 4 units

150 units = 8 units

300 units = 15 units

400 units = 20 units

600 units = 30 units

800 units = 40 units

1000 units = 50 units

**SITE SALE**  
**COORDINATOR**

Name: Valerie  
Phone: 425-210-0228  
Prefer Texting can call if necessary.

**Everett**

**Fred Meyer**  
8530 Evergreen Way

**Camp Fire Office**  
4312 Rucker Ave

**Snohomish**

**Fred Meyer**  
2801 Bickford Ave

**Lake Stevens**

**Tom Thumb**  
1920 S Lake Stevens Rd



Site Sale locations are subject to change. Make sure to ask the Site Sale Coordinator about any cancellations or additions to the list.

**SITE SALE**  
**COORDINATOR**

Name: Teena  
Phone: 425-771-7605  
**Call NO TEXT Between 6PM-8PM**

**Marysville**

**Fred Meyer**  
9925 State Ave

**Grocery Outlet**  
9620-B State Ave

**Mill Creek**

**Fred Meyer**  
12906 Bothell-Everett Hwy



Check online to see what spots have already been booked before you call.  
  
This is not a real-time update but should help you in narrowing down times that are still available for selling.  
  
Access to the schedule can be found at our website: [www.campfiresnoco.org](http://www.campfiresnoco.org).  
Click on Candy Sale.

**SITE SALE**  
**COORDINATOR**

Name: Teena  
Phone: Phone: 425-771-7605  
**Call NO TEXT Between 6PM-8PM**

**Lynnwood**

**Fred Meyer**  
4615 196th SW

**Grocery Outlet**  
17525 Hwy 99

**Fred Meyer**  
164th St SW

**Bothell**

**Fred Meyer**  
21045 Ever-  
Bothell  
ett Hwy



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**COORDINATOR**

Name: Valerie  
Phone: 425-210-0228  
Prefer Texting can call if necessary.

**Ferries**

**Edmonds Ferry**  
SR-104 and Dayton St

**Mukilteo Ferry**  
910 Front St



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